



Our group **SOLINA** (1200 Employees, € 360M turnover, 13 production sites in Europe and locations in 17 countries) imagines, conceives and develops Solutions for food industries. Our vision: « *Create Solutions for Tomorrow's Food* ».

At SOLINA we have been growing very fast during the last few years. We need the right people on board who share the same passion. Our future Talents Program is an exclusive course we offer to 4 youngsters with ambition, good fellowship and plain common sense.

During this program, you will receive intensive guidance. Through an extensive technical program and a 'training on the job' by experienced people, you will grow to a fully experienced Technical Sales Solina Colleague.



#4Talents  
#2YearProgram  
#MultipleCountries  
#InternationalExperience

Our Future Talents Program is the way to discover where your talents are, to build a large network and to know SOLINA from inside out. As a result, you will be widely deployed. Let us see what you're worth!

### **Technical Support Engineer M/W**

Permanent Contract including 2-year program training  
Job based in Europe – location to be defined – (ref TALENTS)

Reporting hierarchically to the Local RD or Sales Manager and functionally to the Group RD Director, you will operate in the following fields:

#### **Main purpose:**

The technical support is the communication link between the local sales organisation and the Solina R&D centres and ensures support on all technical matters.

#### **Responsibilities:**

- Creating an up-to-date business/ country –specific product and application solution portfolio by selecting the right standard solutions within the group or, when not present, by defining and coordinating R&D inquiries to work out or to transfer to the best placed R&D competence center.
- Conducting technical discussions with the customer in order to come to the right solution, able to understand the very technical demands of the customer
- Helping to implement & upscale the right solution at the facilities of the customer
- Following up closely the sales progress of the new proposed solutions in the market.
- Looking, together with the local sales organization, for new opportunities at customers and screening and anticipating novel trends and market needs as well as disruptive competitor initiatives
- Training local teams to become (a better) application expert/ technical sales colleagues
- Organizing and coordinating customer seminars/ innovation sessions and visits at Solina R&D centers.

#### **Profile required:**



Talented Masters in 'Food Technology' with less than 3 years work experience

- Energetic, entrepreneurial, dedicated
- Good analytical skills, strong communicator
- Curious to learn
- Strong leadership skills, someone who can work
- Independently as well as in team
- Mobile
- English

**If you are interested**, please send your application by mail to [futuretalents@solina-group.eu](mailto:futuretalents@solina-group.eu) specifying in the subject line reference **TALENTS**.